

Title

CEO

Location

Regional (Russia)

Reporting Relationship

To the Board

Key Objectives 2012-2015

- Lead the company through a successful upscale of operations/production with the overall target of turning the company profitable by the end of 2013;
- Prepare the company for sale within five years

Major Responsibilities

- Work out an integrated view on geographically spread agriculture operations;
- Lead the company with a sales driven and cost aware approach by exploring new business opportunities/markets/customers and establish timely production plans to achieve sales targets and to optimize production;
- To execute in a timely manner planning and controlling functions in connection to operational and financial budgets and/or forecasts;
- Elaborate an efficient reporting system that allows for a timely monthly shareholder reporting of operational and financial performance against budgets/targets;
- Liaising with and working on many projects with other professionals, such as landscape architects, archaeologists, biologists, geologists, chartered surveyors and engineers, and charitable bodies;
- Liaising with customers, landowners, merchants, the public and local authorities;
- Maintain necessary certification systems;
- As a minimum work 2/3 of the time out of the company's premises in the regions;

CANDIDATE PROFILE

- Preferably Russian citizen (could very well be a localized expat) or from the Baltic;
- Preferably 35-50 years old;
- Fluency in written and spoken Russian and English is a must;
- University degree or similar, preferably with a focus on Business administration/Economics or other relevant business management education;
- Management experience and a proven track record of success from a similar position;
- Experience with turnaround processes is preferred;
- Commercial driven, creative in terms of business responses and approaches, goal and results oriented;
- Stress resistant, mature and determined. Achiever and smooth operator foremost;
- Committed with highest standards of personal integrity.

COMPENSATION

The annual gross fixed compensation of the successful candidate will be about Euro 100-120,000 with meaningful bonus in a form of participation in the company's equity. The social package includes medical and life insurance, mobile allowance, apartment and a car. We reserve the right to present to the Client candidates with compensation expectations beyond the range indicated above in case they have exceptional experience for this project.

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